

Talend, Global Leader in Open Source Integration Solutions

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THANK YOU!!!



Step back for a second

Where are we now after 5 years



Talend Overview

At a glance

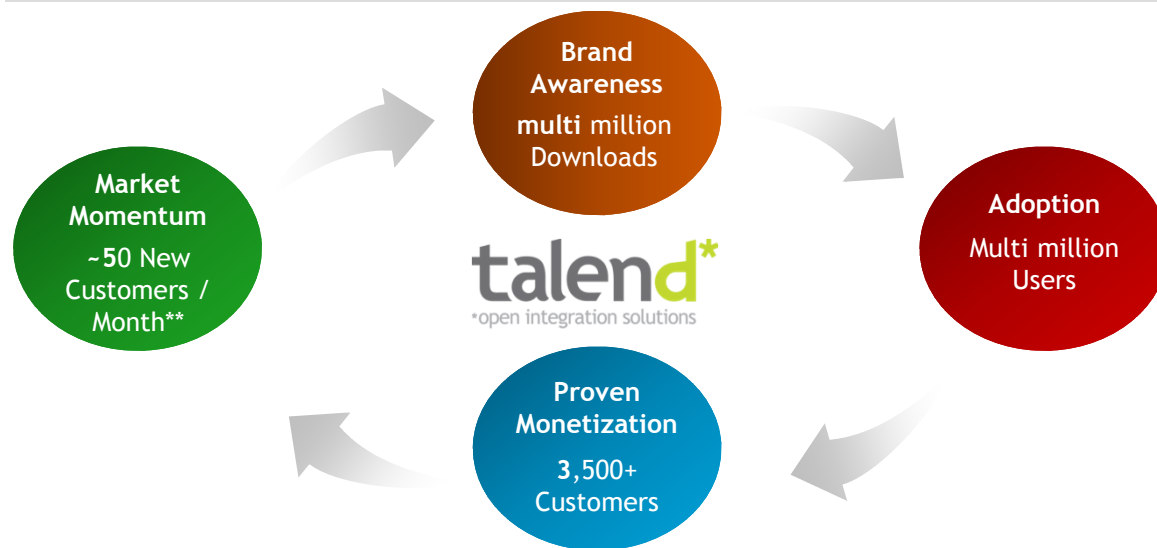
- Provide a comprehensive integration solution that includes individual products addressing Data Integration, Data Quality, MDM and ESB
- Open source business model:
 - Subscriptions, including support, additional enterprise class product features
 - Training and services
- Recognized as the open source leader in each of its market categories
 - Gartner MQ
 - Forrester DI wave

* Since 2007
 ** Since 2011

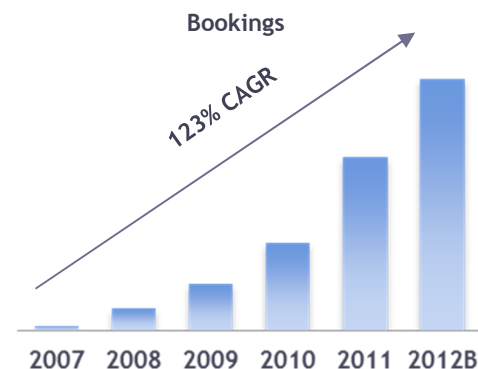
Who we are

- Offices in 8 countries
- Over 3,500 paying customers across different industry verticals and company sizes
- +400 employees –51% in Europe; 26% in North America; and 23% in Asia Pacific
- Backed by Silver Lake Sumeru, Balderton Capital and Idinvest Partners

How we've done it *

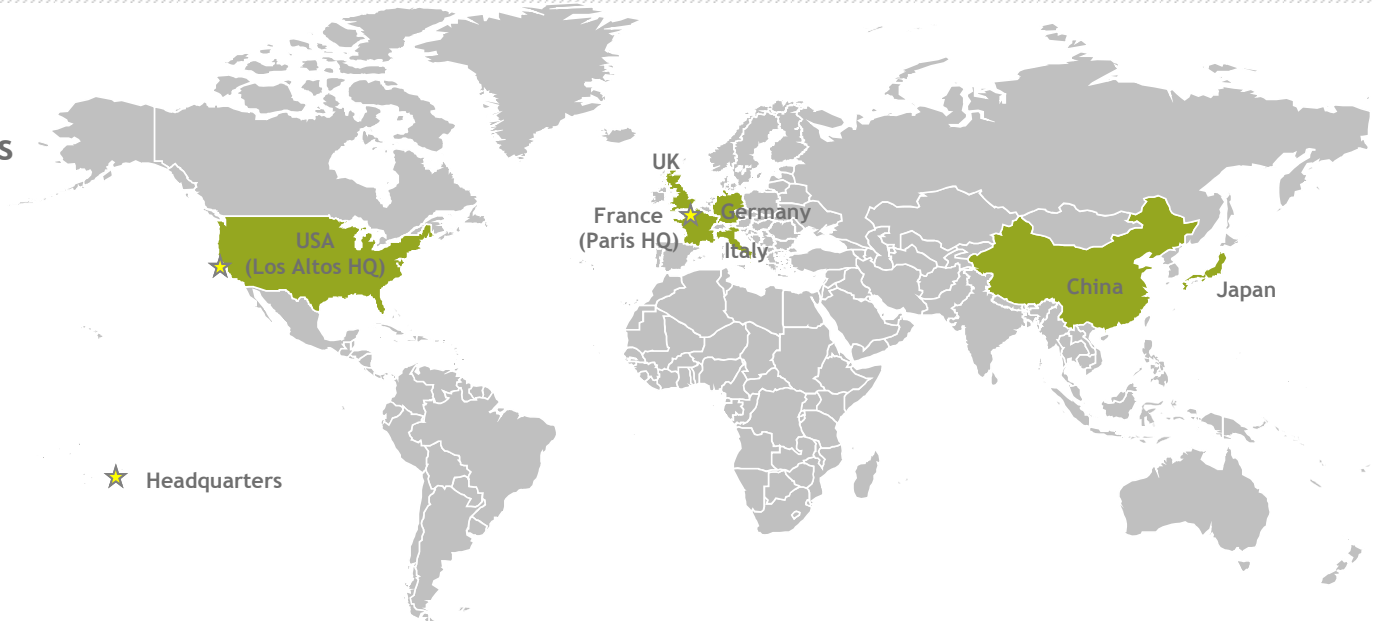


Where we are



Global Support And Distribution

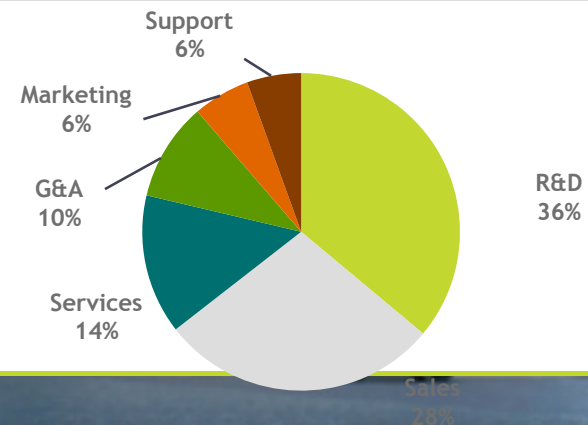
- +400 employees in 8 countries and 13 offices
- Global support
- Global distribution network



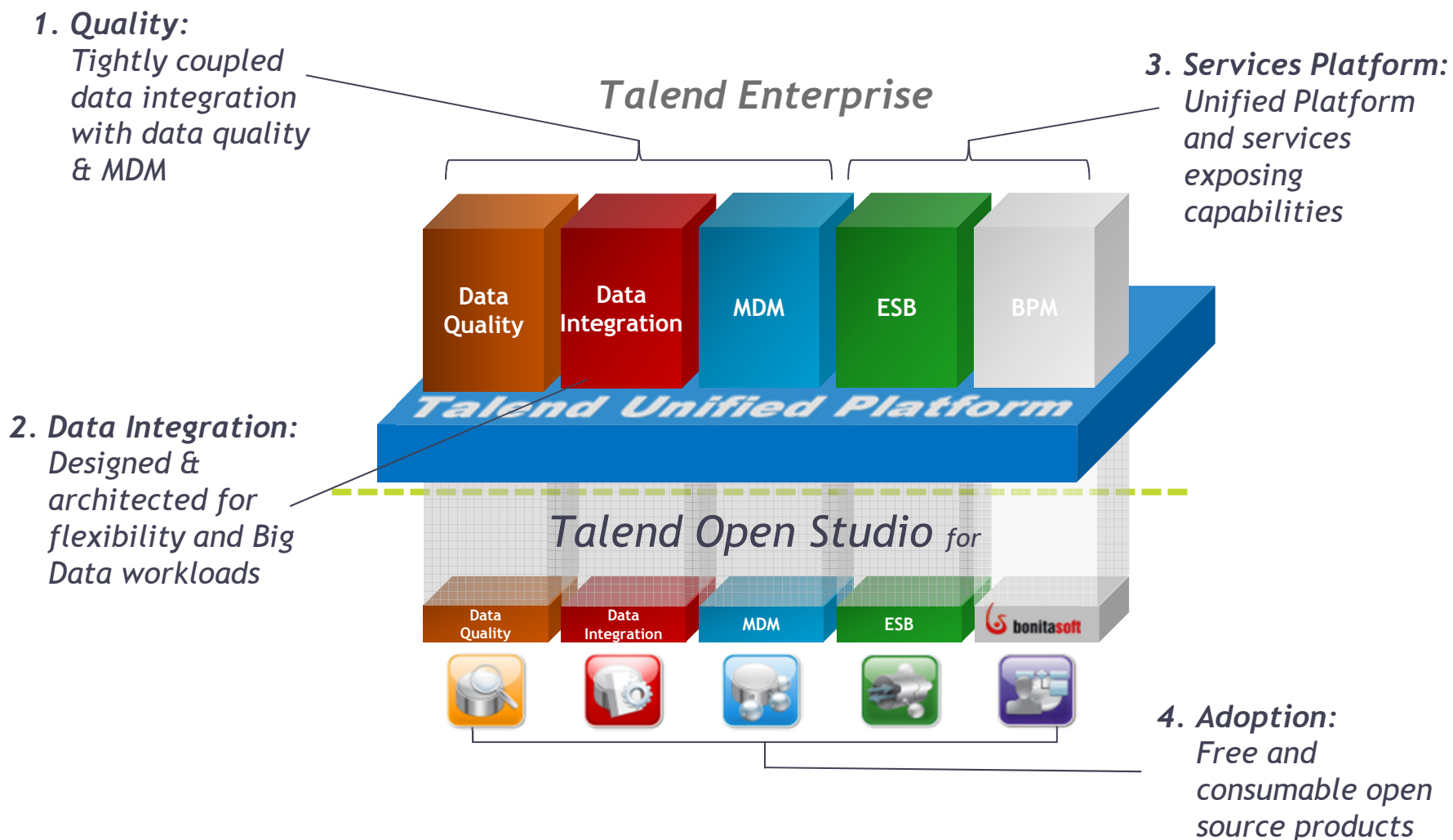
Headcount by Region (Q1 2012)



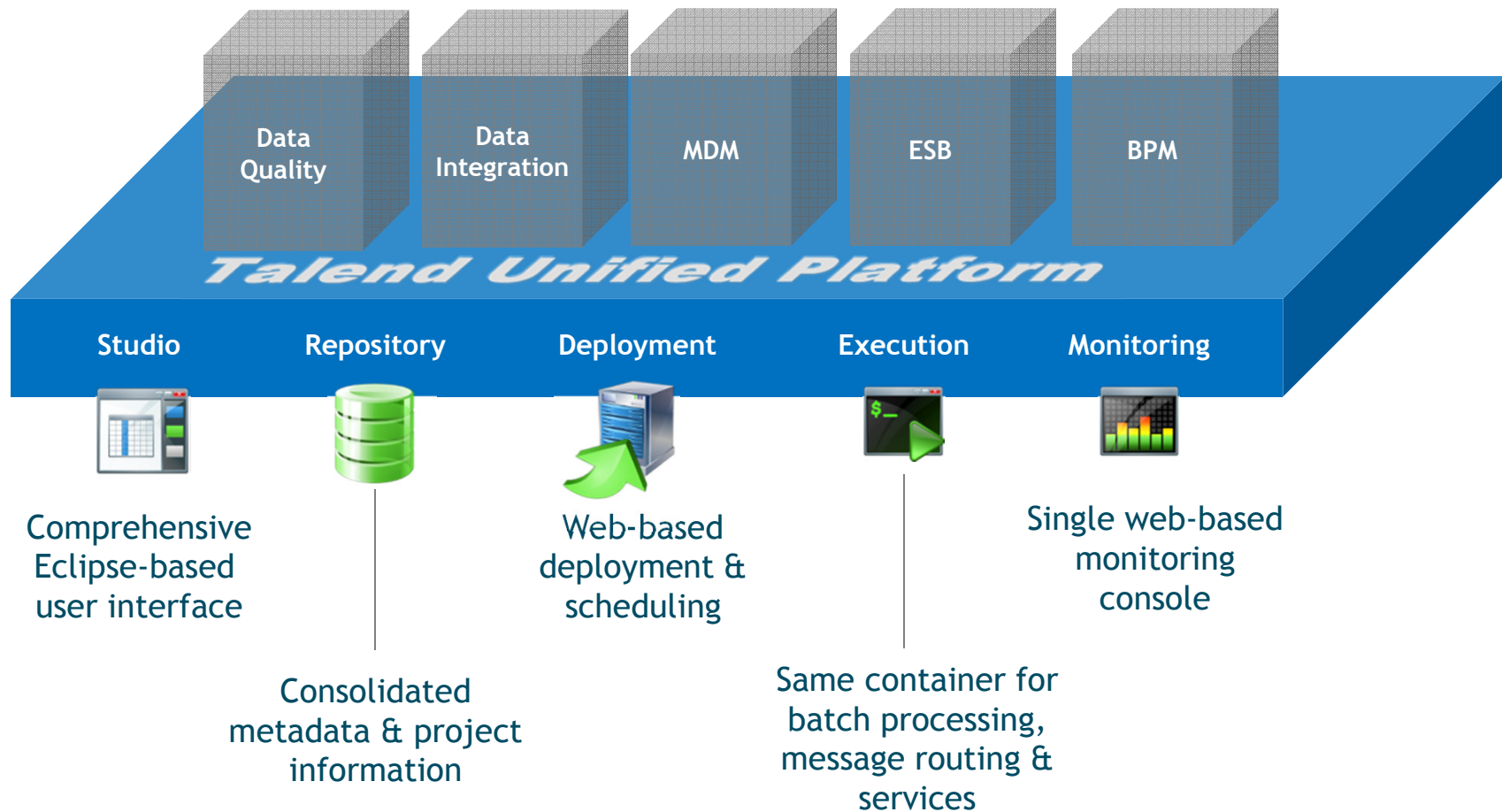
Headcount by Function (Q1 2012)



A Market Leading Integration Solution

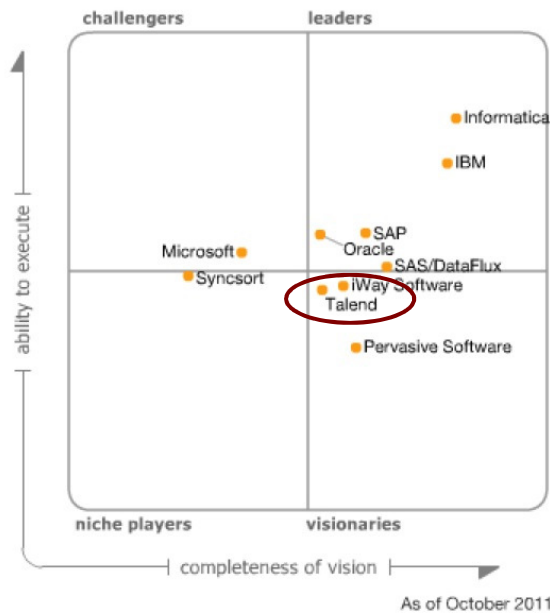


Enterprise Grade Unified Platform



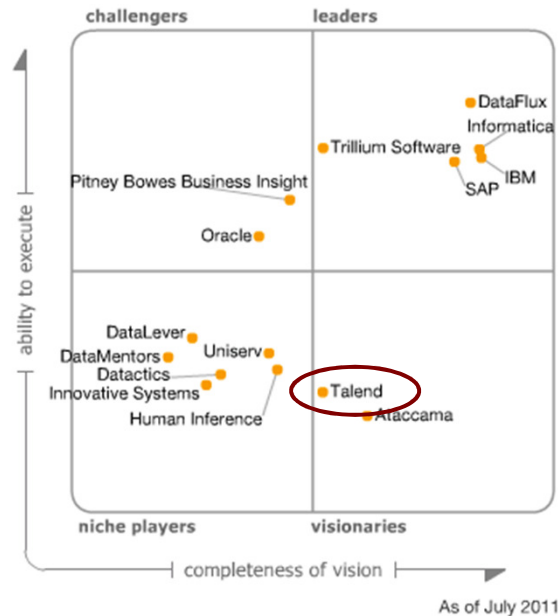
Recognized Open Source Leader

Data Integration 2011



Only OSS vendor in DI MQ

Data Quality 2011



Only OSS vendor in DQ MQ

Application Integration 2010 Magic Quadrant for Shared SOA Interoperability Infrastructure Projects



Strong Customer Base

Finance & Insurance



Services



Manufacturing & Retail



Public Sector & Education



Talend Partners

Implement Talend's solutions

- Over 200 globally
- All sizes and all types of focus



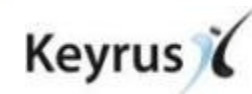
Global



Americas








Europe

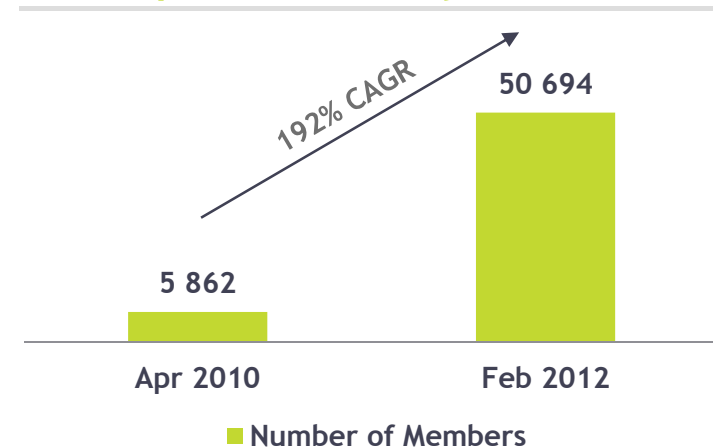


A Vibrant Community

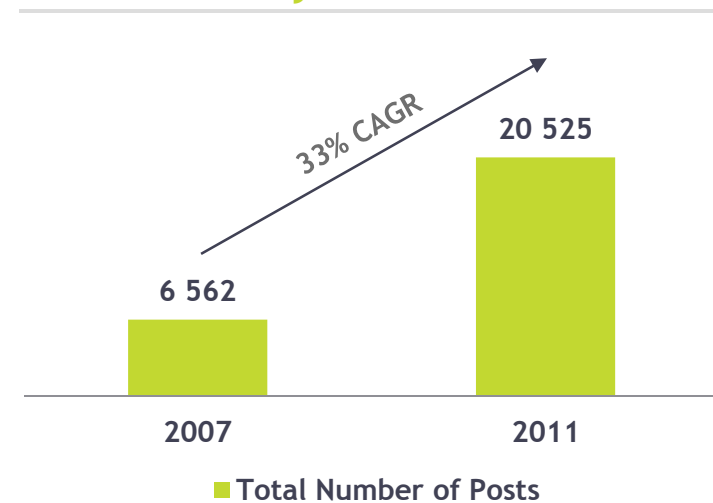
talend forge TalendForge

- 
Forum
 - Talend's technical community site
 - Where users ask questions and discuss Talend's open source data management tools
 - 79,000+ posts in 11 forums from 50,000+ members (450+/week)
- 
Exchange
 - Where the community can share items related to Talend's open source products
 - 350+ extensions from 100+ contributors, 70,000+ downloads
 - Connectors for BIRT, Google Analytics, Twitter, and many others
- 
Babli
 - Community tool allowing users to translate Talend software into their language
 - 69,000+ strings from 70+ community translators in 15 languages
- 
Bugtracker
 - Community tool used to notify problems and find solutions to bugs in Talend products
 - 7,000+ issues reported from 1,500+ community testers
- 
Other Community-Initiated Projects
 - DataStage auditing/migration tools, Excel reporting
 - Spatial Data Integrator (SDI) module

Developer Community Members



Forum Activity



And now !!!

Where are we going for the next 5 years

Talend: What We Believe

The **Quality**
Revolution

The **Services-
Platform**
Revolution



The **Big Data**
Revolution

The **Adoption**
Revolution

Big DATA

Innovation- Customers success

Community and Ecosystem

Unified Platform

Integration Mkt





let's do it together

THANK YOU!!!



Thank You

